



For Immediate Release

Continental® Motors Designates Air Power® Inc. as a Preferred Factory Engine Distributor

Mobile, Alabama, September 21, 2017 — Continental® Motors Group Ltd. an AVIC® International Holding Corporation company, announced today that they have designated Air Power® Inc. as a preferred distributor for Factory New and Factory Rebuilt engines. As of today, Air Power® Inc. will offer the full range of Continental® gasoline engines under a new contract signed between the two companies. Customers will be able to request quotes, engine customization, and place orders through direct links from the Continental® website and using dedicated phone lines.

“Air Power® Inc. has tremendous experience in selling our engines and has been a long-standing partner of Continental® Motors Group. They offer many additional services to customers, such as engine financing, very cost-effective shipping options, and a dedicated sales team. Furthermore, the experienced staff has outstanding knowledge of our engines. This guarantees the highest level of service to our customers, which is our ultimate goal,” said Chris Kuehn, Vice-President, After Market Sales and Support for Continental® Motors Group. *“We believe that Air Power® Inc., will fulfill the needs of our customers when they have to make the decision to overhaul or exchange their original engine. Choosing a factory engine replacement over a field overhaul brings many technical benefits and more value to the customer, such as increased reliability, consistent optimal power output, industry leading warranty (backed by the leading OEM piston engine manufacturer), and reduced downtime.”*

Under the new non-exclusive agreement, Air Power® Inc. will maintain a trained team of Continental® Motors’ gasoline engine sales experts that will meet stringent product knowledge requirements, maintained by training regularly at the factory. They will be available to answer immediately all questions customers have on the intricacies of engine adaptation to a particular airframe and will be able to point out all the customizations available for each airframe/engine combination. Air Power® Inc. integrates core return management, offers low-cost shipping, provides warranty management, and offers engine financing.

“Air Power® Inc. is honored to be chosen as a Continental® Motors’ Preferred Engine Distributor! We are not only about the lowest prices and highest volumes,” said George E. Van Bortel, President and General Manager of Air Power® Inc. “We build long-term relationships with our customers, based on



trust, technical expertise, and service excellence. Our customers are the reason Air Power® Inc. has been Continental® Motors' #1 Distributor for more than ten years," he added.

Air Power® Inc. is ready to answer calls from customers to quote, customize, and deliver Continental® Motors Group engines today.

How to reach Air Power® Inc. dedicated Continental® Motors sales team:

[Request a quote for a Factory New or Factory Rebuilt Continental® Motors Engine](#)

[List of Factory New or Factory Rebuilt Continental® Motors Engines ready for shipment](#)

Contact Air Power® Inc. for a quote or to order a Factory New or a Factory Rebuilt Engine: **+1 251 436-8101**.

For a Titan engine quote or to order your Titan engine please contact a sales representative at Continental® Motors: **+1 251 438-3411**.

More information: www.continentalmotors.aero or <http://www.airpowerinc.com/>

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AVIC® International Holding Corporation was set up in 1979, with majority shares owned by Aviation Industries of China (AVIC®). Headquartered in Beijing, the assets of AVIC® International are up to 250 billion RMB. The company has over 80,000 employees across 400 subsidiaries and is located in over 50 countries, has eight list companies. AVIC® International is a well-diversified company, with holdings in International Civil Aviation, Trade & Logistics, Retail & High-end Consumables, Real Estate and Hotel Management, Electronics Manufacturing, and Natural Resource Development. More information can be found at www.avic-intl.cn.

Continental® Motors Group, Ltd. of Hong Kong, China is a subsidiary of AVIC® International Holding Corporation of Beijing, China. Its mission is to provide advanced gasoline and diesel (jet fuel) piston engine products, spare parts, engine and aircraft services, avionics equipment and repairs as well as pilot training for the general aviation marketplace. Continental is an international operation employing approximately 450 team members in Mobile and Baldwin counties, Alabama, USA; 200 team members in St. Egidien, Germany; and eight team members in Beijing, China. More information can be found at www.continentalmotors.aero.

Founded in 1992 by Howard G. Van Bortel, Air Power® Inc., is recognized as one of the leaders of General Aviation engines sales with over 35,000 engines delivered to customers. A dedicated team of 35 people, totalizing more than 200 years of experience in general aviation, serves the needs of the customers with passion. Air Power® Inc. offers additional services such as financing (up to 100% of the engine plus installation price, on terms from 12 to 60 months). Based in Texas, Air Power® Inc. is centrally located in the Dallas-Fort Worth area, at the Arlington Municipal Airport. More information on <http://www.airpowerinc.com/>.

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